

Message Text

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22

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01

CIAE-00 CIEP-01 COME-00 DODE-00 FPC-01 H-02 INR-07

INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06

SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00 PA-01 PRS-01

/088 W

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R 122210Z FEB 76

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 9032

INFO AMCONSUL GUAYAQUIL

LIMITED OFFICIAL USE QUITO 1247

E.O. 11652: N/A

TAGS: ENRG, EC

SUBJECT: NORTHWEST SIGNS PRELIMINARY CONTRACT WITH CEPE FOR
CONSTRUCTION OF AMMONIA PLANT

REF: QUITO 1215

1. PETER MATTHIES, VICE PRESIDENT OF NORTHWEST ENERGY, CALLED ON THE AMBASSADOR FEBRUARY 12 TO INFORM HIM THAT NORTHWEST HAS SIGNED A PRELIMINARY CONTRACT WITH CEPE FOR CONSTRUCTION OF AN AMMONIA PLANT IN THE GULF OF GUAYAQUIL. THE SIGNING OF THE CONTRACT WILL BE ANNOUNCED PUBLICLY IN GUAYAQUIL ON FEBRUARY 13. MATTHIES SAID HIS RECENT SPEECH IN GUAYAQUIL (REFTEL) WAS CATALYTIC IN SPEEDING THE GOVERNMENT'S SIGNING OF THE CONTRACT. THE CONTRACT PROVIDES FOR A FLOOR PRICE TO NORTHWEST OF \$140 PER TON OF AMMONIA. DETAILS OF THE CONSTRUCTION AND MARKETING ARE PENDING. EXECUTIVES OF NORTHWEST ARE TO SIGN A CONSEQUENO AGREE-

MENT WITH CEPE IN LATE MARCH OR EARLY APRIL FOR THE FORMAL

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ESTABLISHMENT OF A MIXED COMPANY. MATTHIES MENTIONED THAT

NORTHWEST WOULD PROBABLY BEGIN DRILLING SOMETIME THIS SUMMER, ALTHOUGH CERTAIN EXPLORATION STUDIES ARE STILL PENDING.

2. COMMENT: THE ORIGINAL NORTHWEST-CEPE CONTRACT OF APRIL 30, 1975, CALLS FOR AN AMMONIA-METHANOL PROJECT TO BEGIN IN 1978. NORTHWEST TO DATE SEEMS PLEASED WITH ITS COOPERATION FROM CEPE.
BREWSTER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, INDUSTRIAL PLANTS, AMMONIA, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 12 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: blochd0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760055-0078
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
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Office: ACTION EB
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
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Review Comment: n/a
Review Content Flags:
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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Review Withdrawn Fields: n/a
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To: STATE
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